

15<sup>th</sup> December 2009

## Poclain Hydraulics buys the Fluid Power division of Comer Industries

From the 15th December 2009, Poclain Hydraulics will take majority control of the hydraulic division of the Comer Industries group. This production facility designs and manufactures axial piston hydraulic pumps and motors for mobile machinery manufacturers. Situated close to Modena (Italy), it employs 91 people and in 2008 generated over 15 M€ in sales.

This purchase is an opportunity for Poclain Hydraulics to enrich its catalogue offer by presenting a range of small displacement axial piston pumps and motors alongside its products and systems dedicated to power transmissions. This expanded range will subsequently enable Poclain Hydraulics to better meet the needs of the construction equipment, agricultural machine, handling machinery and urban vehicle markets.

While the entire industrial world is experiencing a tough economic climate, with this acquisition, Poclain Hydraulics has armed itself with future growth engines. Its new industrial subsidiary, Poclain Hydraulics Industriale Srl, will benefit from the expertise of a global sales network including 17 sales subsidiaries and over 150 distributors, along with synergy effects linked to the large number of applications offered by Poclain Hydraulics in the hydraulics and systems domain on the 5 continents.

With this, the group is pursuing its external growth strategy: two years after the takeover of Klavivar in Slovenia, which has become the centre of excellence for hydraulic valves, this acquisition allows Poclain Hydraulics to offer more innovative, complete solutions for its clients' platforms.



7 to 65 cc pump (PM10)



The Gaggio di Piano plant



An assembly line

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### Poclain Hydraulics in short

Worldwide leader in designing and manufacturing hydrostatic transmissions integrating high torque cam lobe motors, Poclain Hydraulics employs over 1,500 people around the world in its facilities:

- **7 manufacturing sites:**
  - in France – Verberie (60), certified ISO 9001: 2000 and 14001, - Marnaz (74),
  - in the USA, certified QS 9000 and ISO 9001: 2000,
  - in the Czech Republic, certified ISO 9001: 2000,
  - in Slovenia – Žiri, certified ISO 9001: 2000, 14001 and 18001.
  - in India – Puduchery.
  - in Italy – Gaggio di Piano.
- **13 sales subsidiaries:** Brazil, China, Czech Republic, France, Germany, Great Britain, Italy, Japan, the Netherlands, Spain, Sweden, Slovenia, USA.
- **6 representative offices:** Finland, Oklahoma, Nevada, Oregon, Russia, South Africa.
- A global network of over **150 distributors**.
- Over **5 % of sales turnover** invested in R&D every year.

[www.poclain-hydraulics.com](http://www.poclain-hydraulics.com)